

STUDENT REGISTRATION DEADLINE MARCH 6, 2016

Cash Prizes will be awarded for Best Executive Summary Business Plan, Best Product Display/Pitch, as well as overall Champion.

MARCH 24, 2016

9AM - 1:30PM Lansina Center

50 % OF TOTAL SCORE

Executive summary Business PLAN 50% OF TOTAL SCORE Each student is required to submit a 2-page executive summary business plan.

Contents of the Executive Summary should include:

- 1. Problem
- 2. Solution
- 3. Target Market
- 4. Marketing
- 5. Financial Summary
- 6. Competition
- 7. Team
- 8. Why is this good for the Lansing region?
- 9. Next Steps

→ PRODUCT / SERVICE DISPLAY / PITCH

50% OF TOTAL SCORE

Each student is required to display their idea/business in some fashion. An 8 foot table will be provided for the students' use. Students will have access to power. Students will not have access to WIFI.

CHAMPION

One student team will win the coveted Champion Award using their overall scores for Best Executive Summary Business Plan & Best Product Display/Pitch.



